

**REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT  
SINGLE TRANSACTION**

(For reporting requests described in Part 369 of the Export Administration Regulations)

Pursuant to section 4A (b) (2) of the Export Administration Act of 1969, as amended (50 U.S.C. App. 2401 et seq.), information regarding the quantity, description, and value of any articles, materials and supplies, including technical data and other information, to which this report relates will be kept confidential when the reporting person certifies that disclosure would place a United States person involved at a competitive disadvantage, unless the Secretary of Commerce determines that disclosure thereof would not place such United States person at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

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MONTH/YEAR: 1 2 3 4 5 6 7 8 9

RSN: 10 15 16 17

RTP: 18 27

CLASS: 28 FILING: 55 TAG: 70 80

This report is required by law (50 U.S.C. App. §2407 (b) (2) P.L. 96-72; E.O. 12214; 15 C.F.R. Part (369). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

INSTRUCTIONS: Complete all items that apply. Assemble original report form and accompanying document(s) as a unit, and submit intact and unaltered. Assemble and submit a duplicate copy of report form and documents, marked with the legend "PUBLIC INSPECTION COPY." If the reporting firm certifies that disclosure of certain information specified in Item 10 below would result in competitive disadvantage, the public inspection copy (report form and accompanying documents) must be edited accordingly.

1a. Identify firm submitting this report: Specify firm type:

Name: **Air Products and Chemicals Inc.**  Exporter

Address: **7201 Hamilton Blvd**  Bank

City, State and ZIP: **Allentown, PA 18195**  Forwarder

Country (if other than USA): **824089**  Carrier

Telephone: **(610) 481-8542**  Insurer

Firm Identification No. (if known): **119570**  Other

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1b. Check any applicable box:

Revision of a previous report (attach two copies of the previously submitted report)

Resubmission of a deficient report returned by BTR (attach form letter that was returned with deficient report)

Report on behalf of the person identified in Item 2

Dual report on behalf of self and the person identified in Item 2

2. If you are authorized to report and are reporting on behalf of another U.S. person, identify that person (e.g., domestic subsidiary, controlled foreign subsidiary, exporter, beneficiary):

Name: **Air Products Nederland B.V.**

Address: **Kanaalweg 15 - P.O. Box 3193**

City, State and ZIP: **3502 GD Utrecht**  
**The Netherlands**

Country (if other than U.S.A.): **Exporter**

Type of firm: (see list in Item 1a)

Firm Identification No. (if known): **824089**

3. Identify exporting firm, unless same as Item 1a or 2:

Name:

Address:

City, State and ZIP:

Country (if other than U.S.A.):

Firm Identification No. (if known):

36-41 42

4. (a) Name of boycotting country from which request originated: **Syria**

(b) Name of country directing inclusion of request, if different from (a) above: **43-44**

5. Name of country or countries against which request is directed: **Israel**

45-46

6. Reporting firm's reference number (e.g., letter of credit, customer order, invoice): **CPE/510/97/D**

71-77

7. Date firm received request: (use digits for month/day/year) **8 January 1998**

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8. Specify type(s) of document conveying the request:

Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request)

Unwritten, not otherwise provided for (make transcript of request and submit two copies)

Letter of credit

Requisition/purchase order/accepted contract/shipping instruction

Bid invitation/tender/proposal/trade opportunity

Questionnaire (not related to a particular dollar value transaction)

Other written (specify) \_\_\_\_\_

53-54 Submit two copies of each document or relevant page in which the request appears

9. Decision on request: (Check one)

Have not taken and will not take the action requested.

Have taken or will take the action requested.

Have taken or will take the action requested and claim it is subject to a grace period (attach detailed explanation).

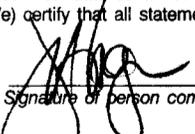
Have taken or will take the action requested but in a modified form (attach detailed explanation).

Unable to report ultimate decision on the request at this time and will inform the Bureau of Trade Regulation of the decision within ten days after decision is made.

56-57 **APR 21-98**

Additional information: The firm submitting this report may, if it so desires, state on a separate sheet any additional information relating to the request reported or the response to that request. This statement will constitute a part of the report and will be made available for public inspection and copying.

10. Unless indicated otherwise by checkmark in the box below, I (we) certify that disclosure to the public of the information regarding quantity, description, and value of the commodities or technical data contained in Item 11 below would place a United States person involved at a competitive disadvantage, and I (we) request that it be kept confidential. I (We) certify that all statements and information contained in this report are true and correct to the best of my (our) knowledge and belief.

Sign here in ink  Type or print **J. H. Folger, Chem Contr** Date **4/27/98**

(Name and title of person whose signature appears on line to left)

I (We) authorize public release of all information contained in this report. (Remove stub from public inspection copy at perforation if confidentiality is requested in Item 10)

CHEMICALS DIVISION - EUROPE  
c/o Air Products Nederland B.V.  
Kanaalweg 15 - P.O. Box 3193  
3502 GD Utrecht  
Tel: +31.30.2.857100  
The Netherlands



Fax: +31.30.2.857111

Please deliver the following 3 pages including this one to:

Name: Air Products Allentown/ Mrs Grace Mohr / FAX + 1 610 481 4795

From: E. Knegtel

Phone direct: +31.30.2.857135

Date: 10<sup>th</sup> March, 1998

Our ref.: 700056717

If you have any problem with receiving, please contact our facsimile -operator. Thank you.

**Re.: international boycott reporting**

Dear Grace,

In the period January thru 31 March 1998 we had one boycott request for a delivery to Syria.  
I will give requested info in this fax; the form ITA-621P you faxed me was unrecadable.  
If you send me an original, in the mail, I will use it as of next time.

- 4) request came from our agents in Lebanon, Chemical Partners Beirut through their Belgian counterpart, Chemical Partners Brussels.
- 5) the request was directed at Israel
- 6) order number CPF/510/97/D
- 7) request received 8<sup>th</sup> Jan. 1998
- 8) request was in purchase order
- 9) have not cooperated with this request, confirmed this to Belgian/Lebanese agents and request was dropped.
- 11) order was for 16 metric tons Airvol 540 polyvinyl alcohol

Hope to have informed you sufficiently,

Best regards,

  
Ed Knegtel  
Customer Service Representative

Attached: copy purchase order

08/01 '98 THU 14:42 FAX 32 2 2194818

CHEM PART EUROPE

8 JAN. 1998

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**FAX  
DE**

**CHEMICAL PARTNERS EUROPE S.A.**  
Boulevard d'Anvers, 36 Bts 6 B-1000 Brussels / Belgium  
Tel: +32.2.219.45.96 / 219.47.59 Fax: +32.2.219.48.18

**TO : AIR PRODUCTS - UTRECHT**  
**ATTN : Mr Knegtel**  
**O. REF : 68/98/DP**  
**DATE : 08.01.98**

**Re : OUR ORDER CPE/510/97/D - 1 FCL 20' = 16 Mtons AIRVOL 540**

Further to our teleconversation and your confirmation of pre-payment receipt, we have checked with our customer who is advising us that it is not necessary to mention the import license on the documents for this delivery. Accordingly, you can now prepare material for prompt shipment and inform us a.s.a.p. about the shipment schedule. Herebelow please read our full instructions for delivery and invoicing.

Address for invoicing + delivery + consignee B/L + certificate of origin is :

**RAFIQ BURGHLI AND COMPANY**  
**P.O. BOX 4310**  
**DAMASCUS**  
**SYRIA**  
**Tel 011-6912491 / 2**  
**Fax 011-6912490**

Shipping marks to be applied :

**" RAFIQ BURGHLI AND COMPANY -**  
**TEL 011-6912491 FAX 011-6912490 -**  
**DAMASCUS / SYRIA VIA LATTAKIA -**  
**MADE IN U.S.A. "**

Instructions for documents :

1. To be mentioned on the invoice (on basis CFR - very important - and not CIF)

Shipping marks : ...  
Gross weight : ...  
Number and kind of packages : ...  
Origin : USA

We certify that this invoice is authentic and is the only one invoice issued for the goods described therein, that it mentions the value of the said goods without deduction of any advance payment, and that the origin of the goods is USA.

Goods mentioned in the invoice are manufactured by Air Products / USA.

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CHEMICAL PARTNERS EUROPE S.A.

Boulevard d'Anvers, 36 Bte 6

B-1000 Brussels / Belgique

Tel : +32.2.219.45.86 / 219.47.33

Fax : +32.2.219.48.18

not done

We declare that no raw material of Israeli origin have been used for the production or preparation of the goods mentioned in this invoice.

We certify that the goods mentioned therein are not of an Israeli origin and no Israeli material were used in their production or manufacture.

We certify that the vessel carrying the goods is not Israeli and will not call on an Israeli port while carrying the goods, and that the vessel is not banned entry to the ports of the Arab states for any reason whatsoever under the laws and regulations of such states.

We declare that we are not represented in Syria, and that Syria is not included in the territory of any agent who would benefit whatsoever from any commission on our products exported to Syria.

Payment : Goods subject to this commercial invoice are shipped free of payment against credit facilities via CBS n° 6 - Damascus.

2/ to be mentioned on certificate of origin : nothing in particular.

3/ to be mentioned on B/L :

- Freight prepaid - Clean on board

We certify that the vessel carrying the goods is not Israeli and will not call on our Israeli port while carrying the goods and that the vessel is not banned entry to the port of the Arab states for any reason whatsoever under the laws and regulations of such states.

Please ship preferably on vessel aged less than 15 years with freight demurrage of 15 days minimum.

4/ Insurance policy

Insured value = 110 % of order value

From warehouse to warehouse

We suggest you to send us the drafts of your documents by fax for approval before issuing the originals.

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